

FY25

Q1 REVENUES

April, 2025



Forward looking statements

This presentation

contains certain statements that constitute "forward-looking statements", including but not limited to statements that are predictions of or indicate future events, trends, plans or objectives, based on certain assumptions or which do not directly relate to historical or current facts.

Such forward-looking statements are based on management's current expectations and beliefs and are subject to a number of risks and uncertainties that could cause actual results to differ materially from the future results expressed, forecasted or implied by such forward-looking statements.

For a more complete list and description of such risks and uncertainties, refer to Vantiva's filings with the French Autorité des Marchés Financiers.

The Universal Registration Document (Document d'enregistrement universel) for fiscal year 2024 was filed with the Autorité des marchés financiers on April 17, 2025.

KEY Highlights



Q1 2025 Highlights

- **Vantiva achieved double-digit growth** through strong North American broadband demand
- **Various new product launches** laid a foundation for future business
- **SCS divestment successfully completed** as scheduled
- **Ongoing efforts** to streamline the cost structure yielding benefits
- **Global trade and tariff policy** continues to create uncertainty across the industry
- **Guidance confirmed**, assuming no major disruptions from trade policy or tariffs



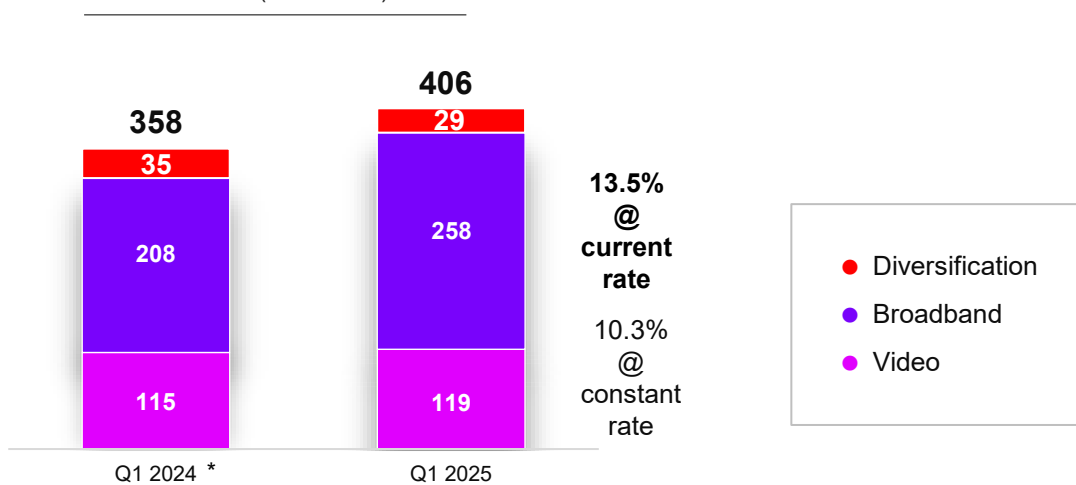
2025

With a focus on the core CPE business, we're moving forward with renewed purpose and direction

Connected Home & Diversification

Q1 2025: double-digit growth

REVENUES (in € million)



Q1 2025 takeaway

- Some recovery in market demand, notably in North America
- Ramp-up of new products and contracts
- Launch of multiple Wifi 7 Home Gateways
- Ecovadis Gold Medal Award

REVENUE UP YOY:

- Q1 '25 shows a double-digit growth over last year
- Strong growth for Broadband revenues in North America
- Slight growth for Video business despite ongoing sectorial decline
- Diversification activities impacted by weaker retailer demand

* 2024 restated to reclassify CVS and Maintenance from Broadband and Video to Diversification

2025

The group expects revenues to be broadly in-line with 2024.

In this context group's targets for 2025 are:

Adjusted
EBITDA
>€150m

Free Cash
Flow*
>€0m

* After financial, tax and restructuring charges

€/€ parity assumption of 1.05



BY 2026

Management anticipates a sustainable & healthy FCF after financial, tax and restructuring charges



Thank you!

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Glossary of Terms

Abbreviation	Definition
\$	American Dollar
€	Euro
B2B	Business-to-Business
BB	Broadband
CAGR	Compound Annual Growth Rate
CPE	Customer-Premises Equipment
CTO	Chief Technology Officer
D&A	Distribution and Amortization
Docsis	Data Over Cable Service Interface Specifications
DSO	Days Sales Outstanding
DPO	Days Payables Outstanding
DSI	Days Sales Of Inventory
EBIT	Earnings before Interest and Tax
EBITA	Earnings before Interest, Tax and Amortization

Abbreviation	Definition
EBITDA	Earnings before Interest, Tax, Depreciation and Amortization
EU	European Union
FCF	Free-Cash-Flow
GPON	Gigabit Ethernet Passive Optical Network
IoT	Internet of Things
NSP	Network Services Provider
OPEX	Operating Expenses
OTT	Other-The-Top
PPA	Power Purchase Agreement
STB	Set-Top-Boxes
SVP	Senior Vice President
SW	Software
US	United States
WC	Working Capital

Glossary of Terms

- › **Adjusted EBITDA:** Profit (or loss) from continuing operations before tax and net financial income (expense), excluding other income (expense), and before depreciation and amortization. This also includes the impact of provisions for risks, litigation, and warranties.
- › **Adjusted EBITA:** Profit (or loss) from continuing operations before tax and net financial income (expense), excluding other income (expense) and amortization of purchase accounting items.
- › **At constant exchange rate:** Consolidated financial statements prepared and presented by the parent company using the same exchange rates as in the previous period. This method shows how the company's performance would have evolved in a stable foreign exchange environment, consistent with the prior period.
- › **Blu-Ray™:** Digital disk format ranging from 7,5 gigabytes of capacity (single-layer) to 128 gigabytes (quad-layer).
- › **Compact Disc (CD):** An optical disk used to store digital data. Capacity ranging from 0.21 to 0.91 gigabyte, mostly 0.74 gigabyte
- › **Customer-Premises Equipment (CPE):** Terminal equipment located on the customer side, used to connect to an Internet Service Provider's network.
- › **DOCSIS 3.1:** A standard that defines interfaces, communication, and configuration protocols for data transmission and Internet access over existing coaxial cable TV networks. It enables high-speed data transfer using legacy cable infrastructure.
- › **Earnings before Interest, Tax, Depreciation and Amortization (EBITDA):** A measure of earnings before deducting interest, taxes, depreciation, and provisions on fixed assets. Provisions on inventories and receivables are included.
- › **Free Cash-Flow:** Adjusted EBITDA minus net capital expenditures, restructuring cash expenses, changes in pension reserves, changes in working capital and other assets/liabilities, and the cash impact of other non-current results.
- › **High-Speed Gateway:** A physical device (router or modem) that enables Internet access.
- › **International Financial Reporting Standards (IFRS):** A set of accounting standards required for listed companies, aimed at harmonizing the presentation of financial statements globally.
- › **Internet of Things:** The extension of Internet connectivity to physical devices and locations in the real world.
- › **Working Capital Requirements:** Current assets minus current liabilities, including current provisions but excluding cash, short-term debt, and financial instruments.
- › **xDSL:** A collective term for DSL (Digital Subscriber Line) technologies that support digital information transfer over traditional telephone lines or dedicated wireline connections.

About Vantiva

Pushing the Edge

Vantiva (Euronext Paris: VANTI) is a global technology leader in connectivity technologies. For over 130 years, Vantiva (formerly known as Technicolor) has delivered solutions that connect what matters most. Today, the company continues to redefine connectivity with industry-leading broadband, video, and IoT-driven smart systems that elevate how people live, work, and connect globally.

Vantiva combines a customer-focused approach with decades of software development, electronics hardware design, and supply chain expertise to deliver high-quality solutions at scale. This proficiency has positioned Vantiva as a trusted provider to leading network service providers, enterprise customers, and consumers around the world.

A strong commitment to sustainability and responsible business practices has earned Vantiva multiple Gold and Platinum Medals from EcoVadis for environmental and social performance. These awards place the company among the top 2% of organizations in its category evaluated globally.

With its headquarters in Paris and major offices in Australia, Brazil, China, India, South Korea, the United Kingdom, and the United States, the company serves a diverse global customer base.

For more information, please visit [vantiva.com](https://www.vantiva.com) and follow Vantiva on [LinkedIn](#) and [X \(Twitter\)](#).